SAOR

Taking 'Text' Enquiries to Call

Business Toolkit

Following up 'Text based' Price Enquiries

To be used on any text based enquiries from Facebook message to texts and more

Initial Enquiry Follow up

Questions may be asked like this or similar:
- How much does your service/program cost?
- What are your prices?
- How much is the 'insert name' Package?
- Do you have a price-list you can send me?

"Hi NAME,

Thanks for getting in touch. I'd love to give you all the information regarding the options/pricing.

We have a great 'business type' here if we do say so ourselves and it's run very different to other 'same business types' to be honest!

As we have so many options available, I 'd hate to misquote you over text, so what I can do is grab a contact number and give you a quick call to find out what you need from the 'business type'.

If you pass on your contact details now we will be in touch now and we can chat.

All the best,
NAME
BRAND NAME

Response
- Prospect Gives you number: Call immediately and use Sales Script outbound call
- Prospect Does Not Give Number or Reattempts price ask: See Below Response it may come in like this; eg. *I don't have time for a call I'm very busy can you not just give me a price list?*

Hi NAME,

As mentioned earlier we have so many different options and bespoke programs it's hard for me to give you a one Size fits all type price as we are not that type of 'business type', we build our support and training around the individual. We understand that you're busy of course but with that in mind, if you let me know when suits, I'll work around your schedule!

If you just pass on a contact number, I can give you an idea and at least you'll have all the info because after all if your going to train with us - you'll want to chat us and get to know us anyway I'm sure?

Let me know what time suits and how to get in touch and we can go from there?

Thanks,
NAME
BRAND NAME